



CREDIT APPLICATION - DOCUMENTATION CHECKLIST

The following guidelines are provided to facilitate approval review of your finance request. These items are guidelines only; additional items may be required pending actual credit review, and these guidelines are not intended to cover all final items necessary to *fund* the transaction.

Please submit the applicable information below:

- Completed and signed **Credit Application**.
 - Completed and signed **KYC Questionnaire**.
 - Aircraft Specifications Sheet, and component time sheet, if purchasing a pre-owned aircraft.
 - Please ensure three primary credit / trade references are provided in the application.
 - Copy of the **Purchase Agreement**, when available.
 - If placing the aircraft on lease or placing the aircraft in a management service: copy of the Lease Agreement or Management Agreement.
 - If aircraft is used for charter and/or to service a contract, a copy of the contract.
 - If available, a twelve-month cash-flow projection. The format used for your internal purposes will be acceptable.
 - Any information available such as business plan, public relations or marketing material, a brief historical abstractor resume highlights of key management would be beneficial.
 - Borrower must have a bank account from which funds will be used and sent for payment to Lender.
- Corporate Borrowers and Corporate Guarantors:
 - Previous three years audited financial statements (*preferred*), or the previous three years business tax returns / government filings.
 - Previous year-end business financial statement and interim statements as available if the most recent fiscal year-end statement is more than six months old.
 - Company formation documents and bylaws. Operating agreements.
 - Organizational chart
 - Brokerage statements verifying key liquid holdings and source of down payment.
 - Copy of Air Operator Certificate ("AOC").
 - Individual Borrowers and each Individual Principal of a Corporate Borrower:
 - Current personal financial statement (*no older than six months*), signed and dated.
 - Last three years tax returns or government filing equivalent, including major schedules.
 - Passport or other government-issued identification
 - Please provide any statements or additional information that you feel may aid in approval consideration (*example: financials on other owned businesses, bank statements, etc*).



CREDIT APPLICATION

1. APPLICANT INFORMATION

Individual/Business/Trade Legal Name: <i>(as it appears on official government issued documentation)</i>	
Commercial name: <i>(doing business as, if different from above)</i>	
Entity type:	
Business Address: <i>(Legal Domicile)</i>	
ID#: <i>(Passport, Soc. Security, Govt. Tax, other)</i>	
	Type:
Contact Person:	
Title:	
Telephone:	
Email:	

2. AIRCRAFT & OPERATIONAL INFORMATION

Aircraft Model:	
Aircraft Serial Number:	
Aircraft Registration Number:	
Condition:	New <input type="checkbox"/> Used <input type="checkbox"/>
Anticipated Purchase Date:	
Purchase Price (USD\$):	
Requested Finance Amount (USD\$):	
Where will the aircraft be based:	City:
	Country:
	Airport:
Intended use: <i>(commercial / private / other – explain)</i>	
Estimated aircraft usage: <i>(hours per year)</i>	
Intended financing structure:	
Will the aircraft be leased or operated by a third party:	No <input type="checkbox"/> Yes <input type="checkbox"/>
	If yes, inform the lessee:
Experience in aviation: <i>(years)</i>	
Number of aircraft owned: <i>(currently / in the past)</i>	



3. REFERENCES

(Banking and Trade – two or more, preferably those with which you have had loan experience)

Bank/Name	
Address:	
City, State, Zip:	
Acct. in Name of:	
Telephone:	
Contact:	
Account #:	
Type of Account: (chk/sv/loan/other)	
Bank/Name	
Address:	
City, State, Zip:	
Acct. in Name of:	
Telephone:	
Contact:	
Account #:	
Type of Account: (chk/sv/loan/other)	
Bank/Name	
Address:	
City, State, Zip:	
Acct. in Name of:	
Telephone:	
Contact:	
Account #:	
Type of Account: (chk/sv/loan/other)	

4. GUARANTORS:

Applicant’s or guarantor’s spouse should also complete section below if the aircraft will be jointly owned, if applicant is relying on the spouse’s income as a basis for repayment of the credit or if the applicant resides in Arizona, California, Idaho, Louisiana, Nevada, New Mexico, Texas, Washington, Wisconsin or Canada.

If guarantor is a legal entity, please provide a complete listing of names, IDs and percentage of ownership of all owners/shareholders.

Please use separate page as needed to inform all guarantors.

Name	
Domicile / Address:	
Birth Date:	
ID#: (Passport, Soc. Security, Govt. Tax, other)	
	Type:



Citizenship:	
Telephone:	
Marital Status:	
Relation to Borrower:	
Name	
Domicile / Address:	
Birth Date:	
ID#: (Passport, Soc. Security, Govt. Tax, other)	
	Type:
Citizenship:	
Telephone:	
Marital Status:	
Relation to Borrower:	
Name	
Domicile / Address:	
Birth Date:	
ID#: (Passport, Soc. Security, Govt. Tax, other)	
	Type:
Citizenship:	
Telephone:	
Marital Status:	
Relation to Borrower:	
Name	
Domicile / Address:	
Birth Date:	
ID#: (Passport, Soc. Security, Govt. Tax, other)	
	Type:
Citizenship:	
Telephone:	
Marital Status:	
Relation to Borrower:	

5. EQUAL CREDIT OPPORTUNITY ACT NOTICE

Notice: The Federal Equal Credit Opportunity Act prohibits creditors from discriminating against credit applicants on the basis of race, color, religion, national origin, sex, marital status, age (provided that applicant has the capacity to enter into a binding contract); because all or part of the applicant's income derives from any public assistance program; or because the applicant has in good faith exercised any right under the Consumer Credit Protecting Act. The Federal agency that administers compliance with this law concerning this creditor is Federal Trade Commission, Equal Credit Opportunity, Washington, DC 20580. Please call (800) 551-5187, if you have any questions.



6. BY SUBMITTING THIS APPLICATION, I/We certify that the information herein is true, correct, and complete. I/We acknowledge that I/we have made this application with the intent that Textron Financial Corporation, including all related financing affiliates (collectively, "TFC") and financing companies arranged by TFC that are governed under non-disclosure or confidentiality agreements ("Partners"), should rely upon the information contained herein to enable TFC and Partners to grant and maintain the credit requested. Authorization is hereby granted to all credit reporting agencies, banks, and all other companies to release credit and financial information to TFC and Partners from time to time, which TFC and Partners deem necessary to establish and maintain credit. I/We further authorize any company or individual from whom I/we may have obtained or requested credit to furnish TFC and Partners with the details of that transaction. I/we agree to provide current financial information upon request, in a form acceptable to TFC and Partners. If the requested credit is granted, TFC and Partners are authorized to report information concerning the credit to credit reporting agencies.

I certify I have authority on behalf of Applicant and any corporate guarantors.

Applicant's Name: _____
 Signed: _____ Print Name: _____
 Title: _____ Date: _____

➤ **CONSENT TO USE OF A CONSUMER CREDIT REPORT**

The undersigned individual(s) recognize that personal credit history may be a factor in the evaluation of the credit history or credit worthiness of the applicant or in the evaluation of his or her personal guarantee of the obligations of the credit applicant (if applicable). Further, a condition of credit approval may include their guarantee, and the undersigned hereby instruct and authorize Textron Financial Corporation, including all subsidiaries thereof (collectively "TFC") and financing companies arranged by TFC that are governed under non-disclosure or confidentiality agreements ("Partners"), to obtain and use consumer credit reports pertaining to each individual's credit history and/or credit worthiness from any credit reporting agency from which TFC receives such reports, in connection with the application for the extension of business credit by TFC and Partner.

In connection with any such application for business credit, the undersigned further agrees that TFC and Partners' permission to obtain a consumer credit report on the undersigned and any guarantor shall be ongoing and shall relate not only to the evaluation and/or extension of the business credit requested, but also for purposes of reviewing the account. Increasing the credit line on the account (if applicable), taking collection action on the account, and for any legitimate business purpose associated with the account as may be needed from time to time.

I/We further authorize TFC and Partners to give data contained in this application and credit information about any guarantor to its subsidiaries, affiliates and agents. I/We can prevent TFC and Partners from sharing such information, other than information about TFC's transactions, experience with guarantor, or as permitted by law, by calling the creditor at the phone number listed on this application.



➤ **APPLICANT'S CONSENT TO THE PROCESSING OF PERSONAL DATA**

By signing below, I consent to the collecting, transfer, storing, and using of my personal data by TFC of Wichita, Kansas, U.S.A., for the purpose of enabling TFC to review and maintain the credit requested by the applicant. Furthermore, I consent to the transferring of my personal data to TFC's subsidiaries and affiliates, including, but not limited to Cessna Finance Corporation, Cessna Finance Export Corporation, Textron Aviation Finance Corporation, as well as its agents and employees only for the above-mentioned purposes to the extent needed for the transactions contemplated herein. I understand that this information will be retained for the period of any outstanding financing provided, plus seven to ten years depending on the form of financing. In granting the aforementioned consent, I am aware that my personal data may be transferred to, stored and used in countries that do not provide adequate level of protection as provided by the Directive 95/46 EC and related laws of the EU member states, and that, although TFC currently complies with EU law through the use of Model Contracts, the disclosure of the personal data may be required by law or enforceable court or public agency order. I understand that I can obtain a copy of TFC's privacy statement at <https://www.textronfinancial.com/Privacy-Statement>. Further, I understand that I can request information regarding TFC's use of Model Contracts and / or obtain a copy of TFC's privacy policy by contacting TFC at TFCcustomerservice@textronfinancial.com or at +1 316-660-1200.

Without limiting or expanding my rights pursuant to the applicable laws of my domicile, I am entitled to revoke the consent granted above for the processing of my personal data at any time with future effect. I understand that if I withdraw my consent, it may impact TFC's ability to grant and maintain the credit requested. I also understand that if I fail to provide the information as described in TFC's Information Checklist that TFC may be unable to process my application. I am entitled to request a copy of my data, as well as other information about my stored data, including information about the purposes for which the data is being stored and the recipients to whom the data is disclosed. I am entitled to request that my data be corrected. I am also entitled to request that my data be deleted. Furthermore, I am entitled to request TFC not to disclose my protected personal data by contacting TFC at TFCcustomerservice@textronfinancial.com or at +1 316.660.1200, unless disclosure is required or permitted by law.

For Residents of the EU: I understand that I have the right to complain to a Supervisory Authority.

I/We further authorize TFC and Partners to give data contained in this application and credit information about any guarantor to its subsidiaries, affiliates, employees, agents, preferred lending partners, and export credit agencies. I/We can prevent TFC and Partners from sharing such information, other than information about TFC's transactions, experience with guarantor, or as permitted by law, by contacting TFC at TFCcustomerservice@textronfinancial.com or at +1 316.660.1200

I have read, understand, and agree to the above.

➤ **RELEASE OF CREDIT INFORMATION**

Authorization is hereby granted to all credit reporting agencies, banks, and all other companies to release credit and financial information to TFC and Partners from time to time, which TFC and Partners deems necessary to establish and maintain credit. I/We further authorize any company or individual from whom I/We may have obtained or requested credit to furnish TFC and Partners with the details of that transaction. I/We agree to provide current financial information upon request, in a form acceptable to TFC and Partners.

I authorize Textron Financial Corporation to proceed.



Acknowledged and agreed to by:

Acknowledged and agreed to by:

Acknowledged and agreed to by:

X _____
Your Signature Here

X _____
Your Signature Here

X _____
Your Signature Here

Printed
Name: _____

Printed
Name: _____

Printed
Name: _____

Date: _____

Date: _____

Date: _____

This Application, the KYC Questionnaire, and the required financial information should be submitted directly to the Credit and Finance Department of Textron Financial Corporation to ensure confidentiality.

*Street Address:
(i.e. Federal Express,
DHL & other express
delivery service)*

*Textron Financial Corporation
Two Cessna Blvd, Suite 100
Wichita, KS 67215 U.S.A.
Telephone: 316.660.1200
Facsimile: 316.660.1262*



KYC QUESTIONNAIRE

Individual/Business/Trade Legal Name: <i>(as it appears on official government issued documentation)</i>	
Commercial name: <i>(doing business as, if different from above)</i>	
Entity type:	
Business Address: <i>(Legal Domicile)</i>	
ID#: <i>(Passport, Soc. Security, Govt. Tax, other)</i>	
	Type:
Contact Person:	
Title:	
Telephone:	
Email:	
Main economic activity:	
Branches in other States or Countries:	No <input type="checkbox"/> Yes <input type="checkbox"/> <i>(inform corporate name address and ID # in separate page)</i>
Publicly traded:	No <input type="checkbox"/> Yes <input type="checkbox"/>

Ownership – If more than three, please use separate page	
Name:	
Country of Incorporation or Residence:	
Ownership %:	
Title:	
ID#:	
Type:	
Citizenship:	
Name:	
Country of Incorporation or Residence:	
Ownership %:	
Title:	
ID#:	
Type:	
Citizenship:	
Name:	
Country of Incorporation or Residence:	
Ownership %:	
Title:	
ID#:	
Type:	
Citizenship:	



Holds partnership/ownership interest in other companies? No <input type="checkbox"/> Yes <input type="checkbox"/> <i>(inform corporate name address and ID # in separate page)</i>
Name of Corporate Officers and Principals <i>(if more than three, please use separate page)</i>
Name:
Title:
ID#:
Type:
Name:
Title:
ID#:
Type:
Name:
Title:
ID#:
Type:
Are any of the corporate officers, principals, or owners/shareholders a PEP – Politically Exposed Person? No <input type="checkbox"/> Yes <input type="checkbox"/> <i>(inform corporate name address and ID # in separate page)</i>